



FOR IMMEDIATE RELEASE

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SAINT PAUL, January 19, 2009 — T.C. Field & Company, a family owned agency providing nearly a century of insurance products and services, has merged with Bearence Management Group, an insurance and financial services agency that is redefining risk for businesses and individuals. T.C. Field & Company is the third Twin Cities agency to merge with Bearence since Summer 2008.

T.C. Field & Company represents many of the nation's leading surety and insurance companies. They provide a variety of clients with surety bonds, property and general liability coverage, workers' compensation, commercial automobile, life, accident and health insurance. Their clients include construction and construction related firms, government entities, schools, banks and media as well as individuals. The agency was founded in 1912 and has been led by the Field family since the 1920s. They have 28 employees.

“Bearence brings a broader array of services that we can offer clients and more market clout with insurance carriers. It is a model that allows us to continue doing what we do best. As far as our clients and staff are concerned, it will be the same agency offering the same expert service,” said Litton E.S. Field, Jr. He is the third generation to lead the agency after his grandfather T.C. Field and father Litton E.S. Field. He will remain with Bearence and looks forward to continuing his more than 30-year career in the insurance industry.

“Bearence looks for agencies like T.C. Field & Company that match our service philosophy and technical expertise,” said Stan Hamann, Bearence Partner and Regional Director. “T.C. Field & Company has an incredible reputation for quality and people who care about their clients. Many of their staff and client relationships span more than two decades. We look forward to working with them and continuing to exceed client expectations.”

By identifying and merging with the market leaders of a variety of insurance disciplines, Bearence is one of the few insurance agencies nationwide that is experiencing growth. Recent mergers for Bearence in the Twin Cities include Rosenbloom & Rosenbloom and Tousley Financial Services. Bearence Managing Director, Phil Rosenbloom is a key leader in the Bearence operation in the Twin Cities and continues to serve clients with business and individual insurance needs as well as other Bearence products and services. Steve Tousley, founder of Tousley Financial Services, joined Bearence to continue serving clients with comprehensive benefits and consulting.

Since 2005, Bearence has focused on risk, investments, communication, consulting and outsourcing. Their primary service is to evaluate the entire risk profile of small to mid-sized businesses and their owners, then develop strategies and solutions that may or may not include the purchase of business or personal line insurance. Founded by insurance veterans Joe Teeling and Dave Schwartz, Bearence Management Group operates today in Des Moines, Minneapolis, Kansas City, Indianapolis and Nashville. For more information, visit www.bearence.com